

M. Jason Zelin

1827 North Sierra Bonita Avenue • Los Angeles, CA 90046 • (323) 206-8000 • jzelin@mac.com

Professional Experience

- STEPTOE & JOHNSON LLP** Los Angeles, California 2011-present
Of Counsel, Head of Entertainment Practice
 - Full film, television, IP and music transactional practice
- ADR SERVICES, INC.** Los Angeles, California 2009-present
Mediation Services
 - Mediation services for litigated matters, with emphasis on entertainment, media and technology issues.
- BROOKLYN MEDIA** Los Angeles, California 2005-present
Business Consultant/Producer
 - Development, business affairs and production services for film and internet projects
 - Conflict resolution, strategic planning and team-building for business clients
- YARI FILM GROUP** Los Angeles, California 2002- 2008
Producer/Term Deal
 - Development and production services on the film "*Killing Pablo*", and other literary acquisitions.
- HOOK.TV, INC.** Los Angeles, California 2006-2008
COO:
 - Provided COO executive services for a late-stage start-up website in the adventure sports niche;
 - Supervised the business/legal and financial areas, including negotiations regarding all content and affiliate licenses and the creation of the business and marketing plans.
- MIRACLE ENTERTAINMENT** Los Angeles, California 2001-2002
President and COO:
 - Supervised the legal and business operations of the publicly traded company;
 - Developed film projects with Ridley and Tony Scott, Will Smith, and Janet Yang.
- MIRAMAX FILMS** Los Angeles, California 1999-2001
Senior Vice President, Acquisitions:
 - Co-Head of the Film Acquisitions Department, responsible for the acquisitions of all film productions for both Miramax and Dimension Films.
- VILLAGE ROADSHOW PICTURES** Los Angeles, California 1995-1999
Executive Vice President, Business Affairs:
 - Supervised all legal and business aspects of a multi-national production and distribution, including both television and film;
 - Executive Producer of the television series *The Aquanauts* for Village Roadshow and the Discovery Channel.
- BRILLIANT MEDIA INC.** Burbank/San Francisco, California 1994-1995
Executive Vice President:
 - Supervised the daily operations, including the legal/business affairs and financial concerns of a media and technology developer;
 - Assisted in the creation of the corporate business, product, and marketing plans;
 - Negotiated and secured development and licensing deals for company projects.

M. Jason Zelin

- THE COMPLETION BOND CO.** Los Angeles, California 1990 -1993
Vice President:
- Responsible for the negotiation and bonding of over \$100 million in budgeted new films;
 - Acted as the primary liaison between film studios and the company;
 - Supervised production on takeover films, including *Fried Green Tomatoes*, *Dragon*, and *Malcolm X* and negotiated settlements with studios and banks, saving over \$2 million.
- LORIMAR HOME VIDEO** Culver City, California 1986-1990
Vice President, Acquisitions:
- Identified, analyzed and negotiated distribution agreements for the acquisition of over \$60 million of film programming;
 - Executive Producer for three theatrical co-productions.
- THE FELDMAN/MEEKER COMPANY** Beverly Hills, California 1985-1986
Vice President, Business and Legal Affairs:
- Responsible for the negotiation and drafting of talent, literary acquisition, production and distribution agreements with respect to both independently-financed and studio films.
- VESTRON VIDEO** Beverly Hills, California 1984-1985
Vice President, Film Acquisitions:
- Co-founded and managed the West Coast office of Vestron Video, the largest independent home video distributor;
 - Identified, analyzed and acquired over \$20 million in film productions, resulting in over \$10 million of profit.
- WARNER BROS. TELEVISION** Burbank, California 1980-1984
Director, Business and Legal Affairs:
- Negotiated full range of talent deals, literary acquisitions and network licensing agreements.
- ERVIN, COHEN & JESSUP** Beverly Hills, California 1978-1980
Attorney:
- Litigation and Entertainment practice
- BUCHALTER, NEMER, et al** Los Angeles, California 1976-1978
Attorney:
- General business and First Amendment litigation practice
- U.S. COURT OF APPEALS, D.C. CIRCUIT** 1976
Hon. David L. Bazelon, Chief Judge
Law Clerk extern

Education

- Pepperdine School of Law, Straus Institute for Dispute Resolution** 2009
- *Mediating the Litigated Case*, certificate
- UCLA School of Law, Juris Doctor,** 1976
- UCLA Law Review, member, 1975-76
- Tufts University, Bachelor of Arts,** 1972
- Drama and Political Science Major, Cum Laude