

M. Jason Zelin

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Professional Experience

- SHEPPARD MULLIN RICHTER & HAMPTON LLP** Los Angeles, California 2016-present
Special Counsel, Entertainment Practice
 - Full film, television, IP and music transactional practice
- STEPTOE & JOHNSON LLP** Los Angeles, California 2011-2016
Of Counsel, Head of Entertainment Practice
 - Full film, television, IP and music transactional practice
- ADR SERVICES, INC.** Los Angeles, California 2009-present
Mediation Services
 - Mediation services for litigated matters, with emphasis on entertainment, media and technology issues.
- BROOKLYN MEDIA** Los Angeles, California 2005-present
Business Consultant/Producer
 - Development, business affairs and production services for film and internet projects
 - Conflict resolution, strategic planning and team-building for business clients
- YARI FILM GROUP** Los Angeles, California 2002- 2008
Producer/Term Deal
 - Development and production services on the film "*Killing Pablo*", and other literary acquisitions.
- HOOK.TV, INC.** Los Angeles, California 2006-2008
COO:
 - Provided COO executive services for a late-stage start-up website in the adventure sports niche;
 - Supervised the business/legal and financial areas, including negotiations regarding all content and affiliate licenses and the creation of the business and marketing plans.
- MIRACLE ENTERTAINMENT** Los Angeles, California 2001-2002
President and COO:
 - Supervised the legal and business operations of the publicly traded company;
 - Developed film projects with Ridley and Tony Scott, Will Smith, and Janet Yang.
- MIRAMAX FILMS** Los Angeles, California 1999-2001
Senior Vice President, Acquisitions:
 - Co-Head of the Film Acquisitions Department, responsible for the acquisitions of all film productions for both Miramax and Dimension Films.
- VILLAGE ROADSHOW PICTURES** Los Angeles, California 1995-1999
Executive Vice President, Business Affairs:
 - Supervised all legal and business aspects of a multi-national production and distribution, including both television and film;
 - Executive Producer of the television series *The Aquanauts* for Village Roadshow and the Discovery Channel.

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BRILLIANT MEDIA INC.

Burbank/San Francisco, California 1994-1995

Executive Vice President:

- Supervised the daily operations, including the legal/business affairs and financial concerns of a media and technology developer;
- Assisted in the creation of the corporate business, product, and marketing plans;
- Negotiated and secured development and licensing deals for company projects.

THE COMPLETION BOND CO.

Los Angeles, California 1990 -1993

Vice President:

- Responsible for the negotiation and bonding of over \$100 million in budgeted new films;
- Acted as the primary liaison between film studios and the company;
- Supervised production on takeover films, including *Fried Green Tomatoes*, *Dragon*, and *Malcolm X* and negotiated settlements with studios and banks, saving over \$2 million.

LORIMAR HOME VIDEO

Culver City, California 1986-1990

Vice President, Acquisitions:

- Identified, analyzed and negotiated distribution agreements for the acquisition of over \$60 million of film programming;
- Executive Producer for three theatrical co-productions.

THE FELDMAN/MEEKER COMPANY

Beverly Hills, California 1985-1986

Vice President, Business and Legal Affairs:

- Responsible for the negotiation and drafting of talent, literary acquisition, production and distribution agreements with respect to both independently-financed and studio films.

VESTRON VIDEO

Beverly Hills, California 1984-1985

Vice President, Film Acquisitions:

- Co-founded and managed the West Coast office of Vestron Video, the largest independent home video distributor;
- Identified, analyzed and acquired over \$20 million in film productions, resulting in over \$10 million of profit.

WARNER BROS. TELEVISION

Burbank, California 1980-1984

Director, Business and Legal Affairs:

- Negotiated full range of talent deals, literary acquisitions and network licensing agreements.

ERVIN, COHEN & JESSUP

Beverly Hills, California 1978-1980

Attorney:

- Litigation and Entertainment practice

BUCHALTER, NEMER, et al

Los Angeles, California 1976-1978

Attorney:

- General business and First Amendment litigation practice

U.S. COURT OF APPEALS, D.C. CIRCUIT

1976

Hon. David L. Bazelon, Chief Judge

Law Clerk extern

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Education

Pepperdine School of Law, Straus Institute for Dispute Resolution	2009
• <i>Mediating the Litigated Case</i> , certificate	
UCLA School of Law , Juris Doctor,	1976
• UCLA Law Review, member, 1975-76	
Tufts University , Bachelor of Arts,	1972
• Drama and Political Science Major, Cum Laude	