

**Independent** ■  
Film & Television  
■ ■ ■ **Alliance**<sup>®</sup>

Membership Application

**There are Addendums for Associate or Affiliate and Voting Membership in this Membership Application. For other classes of Membership, including Affiliated Financial Institutions, please contact the IFTA Membership Department for additional application materials. Membership Applications are reviewed and voted upon by the IFTA Admissions Committee. Only a completed, signed and verified application will be considered (“Application”). Completion of this Application does not confer Membership upon the Applicant. IFTA Membership and its many benefits are conferred only upon the Committee’s approval and receipt of the approved Applicant’s payment of the applicable Initiation Fee and Annual Dues.**

#### **DEFINITIONS**

The terms “Theatrical Motion Picture” and “Television Program” have specific meanings as used in this Application. These terms are defined below.

(1) A “Theatrical Motion Picture” means a feature-length motion picture that is intended and available for exhibition in theaters in international markets and which has either (i) completed principal photography, or (ii) begun principal photography and is subject to a completion bond from a bona fide completion bond company or, (iii) in the sole discretion of the Alliance, other reasonable evidence of financial ability to complete the production.

(2) A “Television Program” means a “Long-Form” or “Series Unit” that is intended for exhibition on video or television and which has either (i) completed principal photography or taping, or (ii) begun principal photography or taping and is subject to a completion bond from a bona fide completion bond company or a license agreement from a network or broadcaster or (iii) in the Alliance’s sole discretion, other reasonable evidence of financial ability to complete the production. A “Long Form” means a feature-length picture, movie-of-the-week, mini-series or similar program with a length of seventy (70) minutes or more. A “Series Unit” means the episodes comprising a customary broadcast season or a broadcast cycle of an episodic series but not less than: (i) where the average episode of the series is thirty (30) broadcast minutes or more, at least (6) series episodes; (ii) where the average episode of the series is less than thirty (30) broadcast minutes, at least twenty-four (24) series episodes.

#### **Instructions for Completing Membership Application**

1. **Identity of Applicant:** Give the name, address, phone, fax, website and e-mail address for the Applicant company. Please be sure to note the full name of the company as you would like it listed in our Membership materials, including our Membership Directory.

2. **Type of Organization:** Identify Applicant’s corporate structure and indicate the State, Territory or Country where the company is organized or incorporated as well as the date of organization or incorporation (the month and year are required). **Please attach a copy of a Certificate of Good Standing or other confirmation of active corporate status from the State or Territory where Applicant is organized or incorporated.**

3. **Business Activities of Applicant:** Answer either A1 or A2 to describe Applicant’s activities. Answer A1 if the Applicant licenses Theatrical Motion Pictures and/or Television Programs to distributors outside the United States. Answer A2 if the Applicant represents producers or distributors in licensing Theatrical Motion Pictures or Television programs outside of the United States. In addition, please answer B, to indicate Applicant’s other activities.

4. **Applicant’s Contact & Corporate Information:** A. Provide the name, direct phone and fax numbers, and e-mail address of the person at the Applicant company who will be the IFTA Primary Contact. The Primary Contact receives the ballot for voting in the annual Board of Directors election (if a Voting Member), the IFTA Bulletin and general notices and correspondence from IFTA. B. Indicate the number of employees at the Applicant company. C. Provide the names, titles, and e-mail addresses of other key executives/principals at the Applicant company.

5. **Banking and Credit References:** Please indicate the name, address, phone and fax number of the Applicant’s bank, as well as the name of a person at the bank whom IFTA is authorized to contact. **Prior to submitting this Application, Applicant should provide consent to its bank, if necessary, IFTA may confirm Applicant’s account status.**

6. **Membership Category:** Indicate whether Applicant is applying for Affiliate, Associate or Voting Membership. If the Applicant is applying for Voting Membership and does not qualify, but it does qualify for Associate Membership, please indicate if Applicant would like to be approved for Associate Membership. Applicants on a Payment Plan may not upgrade to Voting Membership until the Initiation Fee and applicable Administrative Fees are paid in full.

7. **Additional Information:** Please indicate the names, phone numbers and e-mail addresses for three (3) third-party references. **Please advise your references that IFTA will be contacting them to confirm that your company and/or your principal licensing executive meet IFTA’s requirements (e.g., number of years in business).**

**Certification:** Please read the statement certifying that the information in the Application is true and correct and that the Applicant is not in violation of the requirements listed. Sign and date the Application.

Applicant acknowledges that IFTA reserves the right to request additional information, which may be reasonably necessary in order to evaluate the Application and may investigate the matters set forth in this Application. Applicant authorizes IFTA representatives to contact Applicant and third parties in order to confirm or to obtain additional information about Applicant relevant to this Application and IFTA Membership. This Application and any information in connection with it will be retained by IFTA and will be used in connection with reviewing the Applicant’s qualifications for admission to the Alliance.

#### **Instructions for Completing Addendum AM or AF (complete if you are applying for Associate or Affiliate Membership)**

A. **Current Business Experience:** Name two (2) Theatrical Motion Pictures or Television Programs (as defined above) for which Applicant currently owns or represents the right to license theatrical, video or television rights for license periods of at least five (5) years to licensees engaged in distribution outside the United States in at least ten (10) of the following thirty (30) territories: Argentina, Australia/New Zealand, Benelux, Brazil, Canada, CIS, France, Germany, Greece, Hong Kong, India, Indonesia, Italy, Japan, Korea, Malaysia, Mexico, Middle East/Israel, Philippines, Poland, Portugal, Scandinavia, Singapore, Spain, Switzerland, Taiwan, Thailand, Turkey, United Kingdom, Venezuela. **Please list the titles of the Theatrical Motion Pictures or Television Programs and those territories represented or state “worldwide” if applicable. Please attach an additional sheet if necessary.** Please attach fliers, trade articles, video sleeves, etc. for the titles listed under Current Business Experience. IFTA cannot consider any title without this promotional material.

In its sole discretion, IFTA may waive the Current Business Experience requirement if the Applicant meets the Past Business Experience with Keyperson requirements in section B2 below and provides at least two (2) Theatrical Motion Pictures or Television Programs for which it intends to acquire the requisite rights within one (1) year of admission to Membership.

To qualify, Applicant must also provide the name of the production company for each title and indicate whether the Picture is completed or the date principal photography will begin. Please proceed to section B2.

**B1. Past Business Experience:** If Applicant has been actively engaged on a continuous basis for at least the immediately preceding one (1) year in the business of licensing or representing the licensing of theatrical, video or television rights in at least two (2) Theatrical Motion Pictures or Television Programs for license periods of at least five (5) years in at least ten (10) of the thirty (30) territories identified for Part A to licensees distributing outside the United States, please indicate "Yes" in Section B1. If Applicant does not meet the requirement, please indicate "No" and proceed to section B2.

**B2. Past Business Experience with Keyperson:** If Applicant **does not** satisfy the requirement in B1, it may still qualify if Applicant employs a "keyperson" on a full-time, exclusive, paid, non-consulting basis, as its principal international licensing executive. A "keyperson" is an individual who has served, for at least eighteen (18) of the preceding thirty-six (36) months, as an executive engaged in the licensing of rights in Theatrical Motion Pictures or Television Programs to licensees engaged in distribution outside of the United States at one or more firms which were at the time of such executive's service Members of the Alliance or which would have qualified to be Members of the Alliance in accordance with the Alliance Bylaws. (a) Please provide the name, title and dates of employment of the principal international licensing executive of the Applicant company. (b) Please provide an employment history for the individual identified in section B2(a) where such individual was employed as an executive engaged in international licensing. Please indicate if the prior companies listed were Alliance Members during the keyperson's service. References will be contacted specifically regarding keyperson status.

**Instructions for Completing Addendum VM (complete if you are applying for Voting Membership)**

**A. Current Business Experience:** Name at least five (5) Theatrical Motion Pictures or Television Programs (**as defined above**) for which Applicant currently owns or represents the right to license theatrical, video or television rights for license periods of at least five (5) years to licensees engaged in distribution outside the United States **in at least twenty (20) of the following thirty (30) territories:** Argentina, Australia/New Zealand, Benelux, Brazil, Canada, CIS, France, Germany, Greece, Hong Kong, India, Indonesia, Italy, Japan, Korea, Malaysia, Mexico, Middle East/Israel, Philippines, Poland, Portugal, Scandinavia, Singapore, Spain, Switzerland, Taiwan, Thailand, Turkey, United Kingdom, Venezuela. **Please list the titles of the Theatrical Motion Pictures or Television Programs and those territories represented or state "worldwide" if applicable. Please attach an additional sheet if necessary.** Please attach flyers, trade articles, video sleeves, etc. for the titles listed under Current Business Experience. IFTA cannot consider any title without this promotional material.

**B1. Past Business Experience:** If Applicant has been actively engaged on a continuous basis for at least the immediately preceding five (5) years in the business of licensing or representing the licensing of theatrical, video or television rights in at least five (5) Theatrical Motion Pictures or Television Programs for license periods of at least five (5) years in at least twenty (20) of the top thirty (30) territories identified in Part A to licensees distributing outside the United States please indicate "Yes" in Section B1. If Applicant does not meet this requirement, mark "No" and proceed to section B2.

**B2. Past Business Experience with Keyperson:** If Applicant **does not** satisfy the requirement in Part B1, it may still qualify if Applicant employs a "keyperson" on a full-time, exclusive, paid, non-consulting basis as its principal international licensing executive. A "keyperson" is an individual who has served for at least thirty (30) of the preceding sixty (60) months, as the principal executive engaged in the licensing of theatrical, video, or television rights in Theatrical Motion Pictures or Television Programs to licensees engaged in distribution outside of the United States at one or more firms which were at the time of such principal executive's service Voting Members of the Alliance or which would have qualified to be Voting Members of the Alliance in accordance with the Alliance Bylaws. (a) Please provide the name, title and dates of employment of the principal international licensing executive of the Applicant company. (b) Please provide an employment history for the individual identified in section B2(a) where such individual was employed as the principal international licensing executive. Please indicate if the prior companies listed were Alliance Members during the keyperson's service. References will be contacted specifically regarding keyperson status.

**APPLICANT'S CHECKLIST**

**For All Applications**

- Completed and signed Membership Application
- Bank reference confirming an account in good standing
- References to confirm corporate and, if applicable, keyperson status
- Certificate of Good Standing to support Section 2 or other government confirmation of active corporate status

**For Applicants applying for Affiliate or Associate Membership**

- Completed Addendum AM or AF
- Flyers, Trade Articles, Video/DVD Sleeves to support Section A

**For Applicants applying for Voting Membership**

- Completed Addendum VM
- Flyers, Trade Articles, Video/DVD Sleeves to support Section A

*Once approved for admission as an Affiliate Member, the applicable benefits of IFTA Membership are conferred upon a payment of the Annual Dues of US\$4,000, which must be paid within ninety (90) days of approval for admission to IFTA Membership.*

*Once approved for admission as an Associate or Voting Member, the benefits of IFTA Membership are conferred upon payment of a one-time Initiation Fee of US \$10,000 and Annual Dues of US\$6,000. Initiation Fee and Annual Dues must be paid within ninety (90) days of approval for admission to IFTA Membership.*

*IFTA also offers a four (4) year Payment Plan ("Payment Plan") for Associate Members only. If Applicant qualifies for Voting Membership, but would prefer to take advantage of the Payment Plan, Applicant will be admitted as an Associate Member. Under the Payment Plan, Associate Members pay US\$9,000 to activate their Membership. For the following three (3) years, the Associate Member will be invoiced US\$3,000 toward the Initiation Fee and the Payment Plan Administrative Fee plus Annual Dues. Thereafter, only Annual Dues will be payable. Applicants opting for the Payment Plan will not be eligible for Voting Membership until the Initiation Fee (US\$10,000) and Payment Plan Administrative Fee (US\$2,000) are paid in full. Payments are non-refundable.*

**PLEASE RETURN THIS SIGNED AND COMPLETED APPLICATION TO:**

**INDEPENDENT FILM & TELEVISION ALLIANCE  
ATTN: MEMBERSHIP DEPARTMENT  
10850 WILSHIRE BOULEVARD, NINTH FLOOR  
LOS ANGELES, CA 90024  
FAX: (310) 446-1600**

PLEASE TYPE OR PRINT

DATE: \_\_\_\_\_

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## 1 IDENTITY OF COMPANY (“APPLICANT”) ▼

Applicant Address ▼

City ▼

State/Territory ▼

Zip/Postal Code ▼

Country ▼

Office Telephone ▼

Fax ▼

Applicant’s Website ▼

Applicant’s E-mail ▼

Company name to be used for publicity purposes (if same as above, please leave blank) ▼

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## 2 TYPE OF ORGANIZATION

Individual Owner/Sole Proprietorship

General Partnership

Limited Partnership

Corporation

Limited Liability Company

Other: \_\_\_\_\_

State or Territory where Applicant is organized or incorporated ► \_\_\_\_\_

Date Applicant organized or incorporated ► \_\_\_\_\_ (Month/Year required)

\* Please attach a Certificate of Good Standing or other confirmation of active corporate status from the State or Territory where Applicant is organized or incorporated.

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## 3 BUSINESS ACTIVITIES OF APPLICANT Answer either A1 or A2 ▼

A1. Is Applicant actively in the business of licensing Theatrical Motion Pictures or Television Programs (as defined in the instructions) to distributors outside the United States?

Theatrical Motion Pictures     Television Programs

A2. Is Applicant actively in the business of representing producers or distributors in licensing Theatrical Motion Pictures or Television Programs (as defined in the instructions) to distributors outside the United States?

Theatrical Motion Pictures     Television Programs

**B. OTHER BUSINESS ACTIVITIES OF APPLICANT ▼**

Domestic Distributor

Producer

Other (please specify) \_\_\_\_\_

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**4 APPLICANT'S CONTACT & CORPORATE INFORMATION ▼**

A. Name and Title of IFTA Primary Contact ► \_\_\_\_\_

Direct Telephone ► \_\_\_\_\_ Fax ► \_\_\_\_\_ E-mail ► \_\_\_\_\_

B. Number of Employees ► \_\_\_\_\_

C. Names, Titles & E-mail Addresses of Other Key Executives/Principals ▼

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

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**5 BANKING AND CREDIT REFERENCES ▼**

Name of Bank ► \_\_\_\_\_

Address ► \_\_\_\_\_

Name of person at Applicant's bank that IFTA is authorized to contact ► \_\_\_\_\_

Telephone ► \_\_\_\_\_ Fax ► \_\_\_\_\_ E-mail ► \_\_\_\_\_

\* Please note that you may need to authorize your bank to provide IFTA with a reference or you may need to provide IFTA with a letter from your bank which confirms that your account is in good standing.

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**6 MEMBERSHIP CATEGORY** For which type of IFTA Membership is Applicant applying? ▼

Voting Member

Associate Member

Affiliate Member

If you do not qualify for admission as a Voting Member, but do qualify as an Associate Member, do you want to be admitted as an Associate Member?  Yes  No

**NOTE:** If applying for Voting Membership, Applicant must complete *Addendum VM* and return it with this form. If applying for Associate or Affiliate Membership, Applicant must complete *Addendum AM or AF* and return it with this form.

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**7 ADDITIONAL INFORMATION** Please list three (3) third-party references who are involved in the sale, financing and/or distribution of Theatrical Motion Pictures and Television Programs. IFTA will contact these references to

confirm information in this Application, including current and past business experience, so please list individuals who can confirm the information on this Application and who will respond to IFTA in a timely manner. ▼

Name \_\_\_\_\_ E-mail \_\_\_\_\_

Company \_\_\_\_\_ Telephone \_\_\_\_\_

Name \_\_\_\_\_ E-mail \_\_\_\_\_

Company \_\_\_\_\_ Telephone \_\_\_\_\_

Name \_\_\_\_\_ E-mail \_\_\_\_\_

Company \_\_\_\_\_ Telephone \_\_\_\_\_

**By signing below, Applicant certifies that the information contained in this Application is true and correct and that Applicant is not in violation of the requirements stated in the Independent Film & Television Alliance Bylaws:**

- (A) Applicant may not apply for IFTA Membership or participate as a buyer or seller at any AFM until at least three (3) years after conviction of the Applicant or any principal owner or executive of Applicant, even if the principal owner or executive was not employed by Applicant at the time the violation or conviction occurred. If Applicant or any principal, owner or executive of the Applicant has been convicted, after application of due process, of copyright infringement or violation of any law relating to the copying, licensing, exhibition or selling of motion pictures, television programs, videograms, phonorecordings or other audio-visual programming without legal authorization, then Applicant may not apply for IFTA Membership.
- (B) Applicant may not be primarily engaged in the business of distributing, exhibiting or representing the distributing, licensing or exhibition of sexually explicit or X-rated motion pictures or television programs.
- (C) Applicant has not materially failed to pay fees or other obligations owed to the Alliance or to an arbitrator employed under the Independent Film & Television Alliance Rules of International Arbitration.
- (D) Applicant has not materially and to a serious degree engaged in conduct prejudicial to the interests of the Independent Film & Television Alliance.

**Applicant consents to receive via facsimile, e-mail or any other means information or material from the AFM, the Independent Film & Television Alliance or the Independent Film & Television Alliance Foundation or any other IFTA-related company. Applicant further consents that AFM, Independent Film & Television Alliance or Independent Film & Television Alliance Foundation or any other IFTA-related company may use the information provided in this Application for its internal business purposes. Consent may be withdrawn at any time by notifying the Independent Film & Television Alliance in writing.**

\_\_\_\_\_  
**Signature** \_\_\_\_\_ **Date** \_\_\_\_\_

\_\_\_\_\_  
**Print Name** \_\_\_\_\_ **Title** \_\_\_\_\_

## ADDENDUM VM

To be completed by all Applicants applying for IFTA **Voting Member** status.

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### A CURRENT BUSINESS EXPERIENCE\*

**Theatrical Motion Picture or Television Program Title:**

**Territories Represented:**  
(for all territories other than the U.S., state "worldwide")

- |    |  |  |
|----|--|--|
| 1. |  |  |
| 2. |  |  |
| 3. |  |  |
| 4. |  |  |
| 5. |  |  |

\* **Please attach flyers, trade articles, video sleeves, etc. for the titles listed above. IFTA cannot consider any title without this promotional material.**

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### B PAST BUSINESS EXPERIENCE

(1) Has Applicant been actively engaged on a continuous basis for at least the immediately preceding five (5) years in the business of licensing or representing the licensing of theatrical, video or television rights in at least five (5) Theatrical Motion Pictures or Television Programs for license periods of at least five (5) years in at least twenty (20) of the thirty (30) territories identified in Part A of the instructions to licensees engaged in distribution outside of the United States?

**YES (If YES, stop here)**       **NO (If you checked this box, you are relying on the "keyperson clause." Please complete section B2 (a) and (b).)**

(2) Please provide details of Applicant's principal international licensing executive:

(a) **Name:** \_\_\_\_\_ **Title:** \_\_\_\_\_

Please provide dates of employment with Applicant company: \_\_\_\_\_

(b) Please list previous employment that establishes that the **principal international licensing executive** has been employed at an IFTA Voting Member company, or a company that could have qualified for IFTA Voting Membership, for at least thirty (30) of the preceding sixty (60) months as the principal executive engaged in the licensing of theatrical, video or television rights in Theatrical Motion Pictures or Television Programs to licensees engaged in distribution outside of the United States):

Title	Company	IFTA Member?	Dates of Employment
		<input type="checkbox"/> Yes <input type="checkbox"/> No	___/___/___ to ___/___/___
		<input type="checkbox"/> Yes <input type="checkbox"/> No	___/___/___ to ___/___/___
		<input type="checkbox"/> Yes <input type="checkbox"/> No	___/___/___ to ___/___/___

**IFTA may require extracts from signed contracts or other documentation to verify CURRENT BUSINESS EXPERIENCE, PAST BUSINESS EXPERIENCE and/or rights information contained in this Application.**

## ADDENDUM AM OR AF

To be completed by all Applicants applying for IFTA Associate or Affiliate Member status.

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### A CURRENT BUSINESS EXPERIENCE\*\*

Please attach flyers, trade articles, video sleeves, etc. for the titles listed above. IFTA cannot consider any title without this promotional material.

**Theatrical Motion Picture or Television Program Title:**

**Territories Represented:**  
(for all territories other than the U.S., state "worldwide")

1. \_\_\_\_\_
2. \_\_\_\_\_

**\*\*In its sole discretion, IFTA may waive the Current Business Experience requirement if the Applicant meets the below employment requirements and provides at least two (2) Theatrical Motion Pictures or Television Programs for which it intends to acquire the requisite rights within one (1) year of admission to Membership. To qualify, Applicant must also provide the following information:**

Production Company - Title 1: \_\_\_\_\_  
 Picture is completed **OR**  
 Principal photography begins on: \_\_\_\_\_

Production Company - Title 2: \_\_\_\_\_  
 Picture is completed **OR**  
 Principal photography begins on: \_\_\_\_\_

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### B PAST BUSINESS EXPERIENCE

(1) Has Applicant been actively engaged on a continuous basis for at least the immediately preceding one (1) year in the business of licensing or representing the licensing of theatrical, video or television rights in at least two (2) Theatrical Motion Pictures or Television Programs for license periods of at least five (5) years in at least ten (10) of the thirty (30) territories identified in Part A of the instructions to licensees engaged in distribution outside of the United States?

**YES (If YES, stop here)**       **NO (If you checked this box, you are relying on the "keyperson clause." Please complete section B2 (a) and (b).)**

(2) Please provide details of Applicant's principal international licensing executive:

(a) **Name:** \_\_\_\_\_ **Title:** \_\_\_\_\_

Please provide dates of employment with Applicant company: \_\_\_\_\_

(b) Please list previous employment that establishes that the **principal international licensing executive** has been employed at an IFTA Member company, or a company that could have qualified for IFTA Membership, for at least eighteen (18) of the preceding thirty-six (36) months as an executive engaged in the licensing of theatrical, video or television rights in Theatrical Motion Pictures or Television Programs to licensees engaged in distribution outside of the United States:

Title	Company	IFTA Member?	Dates of Employment
_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No	___/___/___ to ___/___/___
_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No	___/___/___ to ___/___/___
_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No	___/___/___ to ___/___/___

**IFTA may require extracts from signed contracts or other documentation to verify CURRENT BUSINESS EXPERIENCE, PAST BUSINESS EXPERIENCE and/or rights information contained in this Application.**