

GREG DAVID DERIN
1925 Century Park East, Suite 1700
Los Angeles, California 90067
Telephone: (310) 552-1062
Facsimile: (310) 552-1068
Email: gdderin@derin.com
www.derin.com

Education

University of California, Berkeley , A.B., 1976
Graduation with Highest Honors in Political Science
Phi Beta Kappa

University of California, Berkeley (Boalt Hall School of Law), J.D., 1979
Research and Book Review Editor, *California Law Review*

Employment

Mediator and Arbitrator, Judicate West, March 2015-Present

Mediator and Arbitrator, gdd Mediation and Arbitration, 2002-March 2015

Greg David Derin, Attorney at Law
October 1, 1997-Present

Del, Rubel, Shaw, Mason & Derin, A Law Corporation, Los Angeles, California
Partner, October 1, 1989 - September 30, 1997

Dern, Mason & Floum, A Professional Corporation, Los Angeles, California
Litigation Associate, 1979-1986
Partner/Managing Partner of Litigation Department, 1986-1989

Litigation Experience

- Areas of litigation experience include entertainment, intellectual property, misappropriation of ideas, unfair competition, labor and employment, real estate, breach of contract, fraud, corporate and partnership disputes.
- Experience in all phases of litigation (e.g., pre-litigation investigation, litigation auditing, pleading, provisional relief, discovery, law and motion, extraordinary writs, trial, appeal and settlement).
- Matters litigated before Federal and/or State Courts in California, Illinois, New York, Pennsylvania, Utah and Wyoming, various arbitration tribunals, California Labor Commissioner, Screen Actors Guild, American Federation of Television and Radio Artists, Writer's Guild of America, Director's Guild of America, California Regional Water Quality Control Board, California State Water Resources Control Board, National Association of Securities Dealers, Major League Baseball Players' Association.

Mediation Teaching

Harvard Law School, Harvard Negotiation Institute, "*Mediation Workshop*" (Assisted Professor Frank E.A. Sander, Linda Singer and Michael Lewis in teaching the course, June/October 2004 - June 2012)

Mediation Training (Selected)

Harvard Law School, Program of Instruction for Lawyers, "*Mediation Workshop*" (30.5 Hour Training Program Led by Professor Frank E.A. Sander, Linda Singer and Michael Lewis)

Pepperdine University School of Law, Straus Institute for Dispute Resolution, "*Mediating the Litigated Case*" (42 Hour Certificate Program)

Center for Dispute Settlement (Washington, D.C.), "*Advanced Mediation Techniques*" (18 Hour Program)

Dispute Resolution Services, Inc. (Los Angeles County Bar Association), "*Advanced Mediator Skills Training*" (15 Hour Certificate Program)

American Bar Association, Section of Dispute Resolution/International Academy of Mediators, "Advanced Mediation and Advocacy Skills Training" (12 Hour Training Program)

Center for Dispute Resolution (Kenneth Cloke), Mediation Training (30 hour Training Program)

Pepperdine University School of Law, Straus Institute for Dispute Resolution, Advanced Training for United States District Court Settlement Officers: "Cross-Cultural Ramifications in Mediations," "Overcoming Impasse and Transparency in Mediations," and "Mediator Influence and Overcoming Barriers"

Arbitration Training (Selected)

American Bar Association, Section of Dispute Resolution, *Arbitration Training Institute* (22 Hour Training Program)
American Arbitration Association, Arbitration Fundamentals and Best Practices (2 Day Training Program)
American Arbitration Association, Numerous Continuing Education Training Programs
Independent Film & Television Alliance Arbitration Seminar and Annual Updates
Chartered Institute of Arbitrators, Accelerated Route to Fellowship (3 Day Program)

Professional Affiliations

Distinguished Fellow, International Academy of Mediators
Fellow, Chartered Institute of Arbitrators (FCIArb)
Executive Committee, Southern California Chapter, North American Branch, Chartered Institute of Arbitrators
Member, American Arbitration Association Roster of Neutrals
Chair, California State Bar Committee on Alternative Dispute Resolution 2006-2007
Member, California State Bar Committee on Alternative Dispute Resolution 2003-2007
Member, National and California Academy of Distinguished Neutrals
Member, CPR Panel of Distinguished Neutrals (Los Angeles, Entertainment and Employment Panels)
Member, Arbitration Panel, Independent Film & Television Alliance (IFTA)
Member, World Intellectual Property Organization (WIPO) Mediation and Arbitration Panels
Member, Panel of Neutrals, London Court of International Arbitration
Member, California Judicial Council's Administrative Office of the Courts Working Group on Qualifications For Mediators In Court-Connected Mediation Programs for Civil Cases
Settlement Officer, United States District Court, Central District of California
Settlement Officer, California Court of Appeal, Second Appellate District
Member, Los Angeles Copyright Society
Member, Los Angeles Intellectual Property Law Association
Member, Federal Bar Association
Member, Association of Business Trial Lawyers
Member, California Dispute Resolution Council
Member, American Bar Association (Litigation, Intellectual Property, and Dispute Resolution Sections)
Member, Los Angeles County Bar Association (Intellectual Property, Entertainment Sections; Dispute Resolution Associates)
Member, Beverly Hills Bar Association

Publications (Selected)

"A Multi-Door Future: A Practical Guide To Unlocking The Full Potential of ADR," *The Advocate*, September 2015

"Put Me In Coach, Coaching The Stages of Mediation In Nine Innings," *The Advocate*, September 2013

"In Mediation and in Baseball, No One Can Win Without Coming Home," *Los Angeles Daily Journal*, April 4, 2009

"Death to Rambo: How Focusing on Your Client's Interests Can Lower Your Blood Pressure and Make You a More Effective Problem Solver," *The Advocate*, October 2008

Co-Author, "What Every Lawyer Should Know About Working With Mediators," GIMME 5 Column of the *Los Angeles County Bar Update*, September 2008

"Parties Shouldn't Feel Constrained by Conventional ADR Systems," *Los Angeles Daily Journal*, June 30, 2008;

"Success In Mediation: Know Where You Want To Go," Santa Monica Bar Association Newsletter, Spring 2005.

Speaking Engagements (Selected)

"Negotiations in Mediations: What Happens When Your Partner Stops Dancing," ABA Section on Dispute Resolution, Mediation Webinar Series, Part 4, May 5, 2015

"Six Ways to Court Defeat On The Battlefield of Mediation: Lessons from Sun Tzu on the Art of Negotiation War," American Bar Association Section of Dispute Resolution Annual Conference, April 16, 2015

"My Kingdom For A Horse: Arbitration of Intellectual Property Disputes: A Delicate Balance," California State Bar Intellectual Property Law Section, Licensing Interest Group Webinar, March 31, 2015

"Game of Thorns: Gaining the Advantage in Intellectual Property Mediations," 39th Annual Intellectual Property Institute, State Bar of California, November 7, 2014

"Dial I for Infringement: Anatomy of An IP Dispute," American Bar Association Annual Conference, Toronto, April 4, 2011

"Admission Ticket: Who Is Coming To The Show?," American Bar Association Section of Dispute Resolution Annual Conference, April 16, 2009

"Effective Mediation Advocacy, or How To Let The Other Side Have Your Way," California State Bar Annual Meeting, September 29, 2007, September 10, 2005, October 9, 2004

Selected Honors

Southern California SuperLawyer, 2006 - 2016 (ADR, Intellectual Property Litigation, Sports and Entertainment Law)

"Power Mediator," *The Hollywood Reporter, Esq.*

Martindale-Hubbell Law Directory, AV rating

Court Admissions

All State and Federal Courts in California

United States Courts of Appeal, Ninth and Federal Circuits

United States Supreme Court